

CAGE – 7PS84 DUNS – 080376026

NAICS: 928110, 541990, 541611 PSC: R423, R405, R702

## CAPABILITY STATEMENT

# Mission Focus Collect Protect Disseminate 30 years X-Multiplier

Counterpoint Defense Innovations, LLC

provides intelligence consultancy services supporting national security issues. Our diverse portfolio is founded with 30 years

of applied knowledge and experience, gained through service in private, public, and government sectors, including military service and federal contracting companies such as Leidos, BAE Systems, GDIT, Engility, and SAIC. Our TS/FP-cleared team offers our clients over 17 years of experience identifying, assessing, and mitigating risks associated with our national security posture, in addition to other defined areas of national interest. With this experience and knowledge, our company is positioned to perform across agency sectors, delivering superior solution-based products and services through a reliance on our dynamic cross-multiplier approach.

Since our inception, **Counterpoint Defense Innovations, LLC** has focused on building an outstanding company, based on performance and integrity, to provide support to our Nation's highest priorities in the areas of intelligence, defense, and space. We offer expanded services in technology, finance, and general administration. **Our mission is to serve our clients with effective, efficient, and smart solutions** for the Nation's most challenging concerns.

## **CORE CAPABILITIES**

Our research, targeting, and analytic professionals apply their expert knowledge, skills, and abilities in researching, analyzing, developing, and implementing solutions related to national security through the following focus areas:

- Intelligence Consultancy
- Case Management
- Applied Technology
- Training and Research

# **INTELLIGENCE CONSULTANCY**

Our Intelligence Consultancy service focuses on applying integrated and innovative solutions to resolve the Nation's highest and most difficult challenges – worldwide. Our core competencies include, but are not

# limited to:

- Counter-Intelligence/Counter-Terrorism
- All-Source Research and Analysis
- Database Manipulation and Tracking tools
- Target Packages, Operations, and Cable Writing

Intelligence – Case Management – Applied Technology

### **CASE MANAGEMENT**

Our Case Management service provides our clients with the scope, scale, and duration necessary to develop, monitor, and deliver national security products, designed to inform decision-makers and leaders to call-for-action. These areas include:

- Project and Operations Management
- Targeting and Profile Tracking
- Data Analysis and Threat Identification
- Timeline Construct and Gantt Charts
- Written, Oral, and Strategic Communications

### **APPLIED TECHNOLOGY**

Our Applied Technology service employs the most current software tools and desktop applications available to protect our Nation against worldwide threats, while avoiding group-think. We are trained in:

- Link-Analysis (Analyst Notebook/Palintir)
- Microsoft Office Suite and OTC Applications
- Proprietary Databases and Resources
- Collection and Research Platforms
- General Administrative Functions

# PROPOSAL RESPONSE - HIGH-IMPACT INTANGIBLES

- Employ disadvantaged, local citizens, especially, disabled-Americans, service-disabled veterans, and long-term unemployed.
- Mentor and pre-train candidates prior to filling FTEs for RFPs for entry-level analyst positions; emphasis on transitioning military members needing to convert MOS skills to civilian positions, not offered during out-processing.
- Superior service, excellent quality, guaranteed within timetables and budget.

SUBCONTRACT: General Dynamics Information Technology (GDIT), since Jan/2017

CONTACT: JUANITA DRAETTA, FOUNDER & CEO PHONE: (571) 235-2845
WEBSITE: www.cptdefense.com Facebook Linkedin